

## Message Text

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66651

DRAFTED BY:COM/OIM/SAD/FECROSLEY/DCG

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COM/BEWT/EEA/JATREICHEL

COM/BEWT/TPD/RPRICE

EB/EWT-SHAAS

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R 212136Z MAR 74

FM SECSTATE WASHDC

TO AMEMBASSY BUDAPEST

UNCLAS STATE 056972

E.O. 11652: N/A

TAGS: BEXP, HU

SUBJECT: EXECUTIVE LEVEL TRADE MISSION MEMBER

INTERNATIONAL TELEPHONE AND TELEGRAPH CORPORATION

REF: STATE 45960

1. FRANK P. BARNES, SENIOR VICE PRESIDENT, INTERNATIONAL TELEPHONE AND TELEGRAPH CORP., IS PRODUCT GROUP MANAGER FOR TELECOMMUNICATIONS EQUIPMENT, SYSTEMS, AND OPERATIONS IN THIS CAPACITY, OPERATING FROM WORLD HEADQUARTERS IN N.Y., HE IS RESPONSIBLE FOR DIRECTING AND COORDINATING THE STRATEGIES OF THE ITT TELECOMMUNICATIONS ACTIVITIES IN ITS SUBSIDIARY COMPANIES ALL OVER THE WORLD. IN 1972 SALES OF CENTRAL OFFICE TELEPHONE SWITCHING EQUIPMENT AMOUNTED TO MORE THAN DOLS 1.1 BILLION.

2. MR. BARNES, WHO HAS BEEN WITH ITT SINCE 1962, WAS BORN IN PORTLAND, OREGON, AND STUDIED AT STANFORD UNIVERSITY, CALIFORNIA, WHERE HE RECEIVED HIS DEGREE FROM THE SCHOOL OF ENGINEERING. HE IS A MEMBER OF THE INSTITUTE OF ELECTRICAL  
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AND ELECTRONIC ENGINEERS, AND A FELLOW AND DIRECTOR OF RADIO

CLUB OF AMERICA.

3. INTERNATIONAL TELEPHONE AND TELEGRAPH CORPORATION IS A UNIFIED-MANAGEMENT, DIVERSIFIED-PRODUCT COMPANY, THE LARGEST AMERICAN BASED ENTERPRISE ENGAGED INTERNATIONALLY IN DEVELOPMENT, MANUFACTURE, INSTALLATION, OPERATION, AND MAINTENANCE OF ELECTRONIC AND TELECOMMUNICATIONS SYSTEMS AND EQUIPMENT; IN LIGHTING, PLUMBING, AIR CONDITIONING, VENTILATING, HEATING, AND FIRE PROTECTION EQUIPMENT; IN CONTROLS, INSTRUMENTATION, PUMPS AND ABRASIVES; IN GLASS SAND PRODUCTS, IN AUTOMOTIVE HYDRAULIC AND IGNITION EQUIPMENT; IN AUTOMOBILE RENTAL AND PARKING; IN TRANSIT DISPLAYS; IN BUSINESS AND CONSUMER SERVICES INCLUDING EDUCATION, PUBLISHING, INSURANCE, AND CONSUMER FINANCE; IN LAWN-CARE PRODUCTS AND HOUSING; IN CONSTRUCTION AND OPERATION OF HOTELS; IN FOREST PRODUCTS, AND FOOD INDUSTRY, AND COSMETICS. KISSINGER

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## Message Attributes

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**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Draft Date:** 21 MAR 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
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**Disposition Comment:**  
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**Review Comment:** n/a  
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**Review Date:** 16 JUL 2002  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
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**TAGS:** BEXP, HU  
**To:** BUDAPEST  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005